



July 5, 2021

RE: IMPORTANT ANNOUNCEMENT - ARI Valves & OCV Fluid Solutions – Eastern Canada – Change in Representation

To whom it may concern:

Please note that, effective today, infraStruct will take over Eastern Canadian representation from Gunn Products Supply and USC to become your sole point of contact for all ARI Valves related matters.

infraStruct has been deeply involved representing ARI for almost two decades in Western Canada and are deeply committed to extend this very high level of technical expertise to the Eastern Canadian market. We are keenly aware that Gerry Gunn leaves us with large shoes to fill and we are eager to build upon the great work he has done over the years.

ARI Valves, now part of the family of OCV-DOROT products in North America, means we will also discuss with you, OCV Fluid Solutions, a key component in the design of water and sanitary transmission pipeline designs.

You are very likely aware that A.R.I. is a leading manufacturer and provider of solutions for the protection of liquid transmission systems worldwide. The company manufactures and markets a complete line of air valves, as well as providing the ARIavCAD software system which provides analyses for surge and air valve sizing and placement.

You may not yet be aware that for more than 70 years, OCV Control Valves has manufactured and supplied hydraulically operated, diaphragm actuated, automatic control valves and we can't wait to tell you all about it!

More information will be coming shortly and, in the meantime, here is some important contact information we ask you to keep close by:

Frank Oliva, Business Development Representative – ONTARIO
Cell: **416-688-5095**
Email: foliva@infrastruct.ca

Frank will be your primary point of contact and will facilitate the change-over process.

Working with Frank,

Jordan Verlage, Business Development Representative – ARI Subject Matter Expert

Cell: **403-703-7741**

Email: jverlage@infrastruct.ca

Jordan is our resident subject matter expert and will be working very closely with him as we begin sharing our services in Eastern Canada.

Supporting Frank and Jordan,

Jonathan Grant, Inside Sales

Phone: **1-800-461-0006 or 780-454-2006**

Email: jgrant@infrastruct.ca

JG is your main point of contact to process all orders, obtain delivery times and will work closely with Frank and Jordan when assisting you to quote the projects you are bidding.

Finally, for the Quebec and Maritimes markets, I am personally available and very happy to put my fluent French language skills to good use and assist my colleagues whenever necessary as we seek a full time Sales Representative in this market.

If you have any questions or immediate needs, please do not hesitate to reach out to anyone of us and we will gladly provide any assistance we can.

Regards,



Dan Leger

Vice-President -

Business Development

Connect with me here: